ADON SYSTEM & SOLUTIONS

Offering Innovative Surveillance Solutions

Security is an important aspect whether at home or in business. This demand has opened up a prodigious demand for guaranteed security of businesses, schools, banks, and other important places. Stepping up, private security companies offer affordable solutions for organizations and individuals to effectively defend their assets against any malicious intrigues.

Well, India has various security organizations that pay attention to both analysis and intelligence spaces. These organizations protect different establishments and areas including Personal Security, Corporate Security, Hospitals Security, and so on. They offer adequate security by delivering lifestyle-driven solutions via professionally installed digital-based solutions ranging from home to large enterprises.

Founded in the year 2008, the Delhi headquartered organization **Adon System & Solutions Pvt. Ltd.** is amongst the frontrunners which are effectively catering to the needs of the emerging surveillance market. Adon products are created using latest and proven technology from Taiwan and the USA.

In an interview with Insights Success, **Tapas Kumar Nandy**, the **CEO & Founder** of Adon System & Solutions Pvt. Ltd. shares insightful perspectives and opinions about the platform, its key aspects, and how it strives towards a better tomorrow for its prospective employees.

operations.CEO, Tapas proudly shared that his wife, **Nandita Nandy**, has been in support function in various aspects of business, specifically in office administration and customer care right from the inception of the company. She has completed MA in Public Administration.

About Adon System & Solutions

Surpassing challenges of finance management and retention of manpower, Adon offers *comprehensive integrated solutions*. Since inception, the company believes in embracing every opportunity and creating a niche by overcoming the complexities of its sector. Adon is on a mission *to provide Total Surveillance Solutions at affordable cost to the customers through technology innovation*.

Adon's surveillance products and solutions are based on latest digital video standards and technologies and offer a wide range of image resolution and frame rate variations to suit different customer requirements. These products also include features such as motion detection, audio capture and advanced camera functions such as remote controlling of zoom, pan and tilt functions. These products are Network enabled and allow Web-based monitoring and recording in addition to LAN, WAN and wireless networks.

Company's Take on Current Scenario

Currently the market is flooded with lot of small-time players, may be after some years consolidation will happen and it will be left with some big names in the market, the smart city project, where Reliance, Mahindra, L&T and other big names will be key drivers of the industry.

Why Choose Adon?

Starting with installation of CCTV camera, today, the company has diversified into surveillance and associated fields, like Fire and access integration with CCTV, Audio video and light integration for board room and auditorium, and complete turnkey project of interiors.

It has transformed into a single vendor which caters all-inclusive services with an innovative approach including:

- *3-Tier surveillance solution for multi-site use (spanning thousands of CCTV cameras)*
- *Latest technology in video compression*
- *Perimeter Security System using Ultra Violet Beam sensor*
- *Integrates with sensors and relays for effective results*
- *Remote viewing via Internet or Mobile phone (even without a fixed IP)*

Some of the allied services that the company provides are:
CCTV System – This includes IP and Analogue CCTV System, VMS software integration with Intruder/Fire/Access control System.

Fire Alarm – The company offer Conventional and Addressable fire alarm systems.

Attendance Management – Focusing on attendance management the company solutions feature Proximity Card Based, Finger Print Based, Face Reading, Customized Attendance and Payroll Software.

Intruder Alarms – Adon effectively deals with Wired and Wireless Sensors as well as GSM Based Alarm Panel.

Access/Gate Control system – This includes Biometric/Face/Card Based, Rolling Shutters/Sliding Gate/Bollard, and Boom Barrier/Flap Barrier/Turnstile/Tyre Killer.

Smart Class Room Solutions – These solutions highlight Interactive Projector and White Board, Student Response System, Visualizers, On line UPS, Digital Lectum, Audio System

Over the years, the company has successfully expanded its territory by delivering IT and Networking Solution, GSM/GPS Based Vehicle Tracking System, Solar System Installation Conference Room Automation, Video Wall Solution - Board Room/auditorium Integration, and Public Address Solution. Furthermore, the company also offers Fencing Products - Chain Link/Anti Climbing/Electric Fencing.

A Unique Quality Policy

Focusing on quenching every need of the customer, Adon follows a distinctive quality policy having the potential:
- *To provide best quality security and surveillance solution thereby enhancing customer satisfaction*
- *To improve product value proposition through continuous improvement and people involvement*
- *To work together with the clients, in order to achieve our business goals for customers and stake holders.*

Guiding the Young Minds

The company advices the beginners in its sector to come out with some application/solution oriented product or solution, which will help to improve customer performance.

Future Strategies

Video and analytical solution will be the key drivers for the future. Adon System & Solutions is constantly upgrading its knowledge and work in different fields, which will help it to march beyond the success horizons and unlock new success doors.